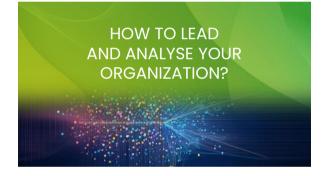
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#### Topics

- How to lead and analyse your organization?
- How to implement Circular Economy changes?





#### How to analyse and define your organisation needs?

Conducting the analysis is the initial phase of the transformation process.

You can do it in 2 steps:

- STEP 1: Analyse your Stakeholders and evaluate Resources you use
- STEP2 : Assess current circularity levels and identify expansion opportunities

#### You can use following tools created in L2C project:

- Stakeholder m
- Resources used resources waste
- 9R Analysis
- Circular Canvas

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- How to involve stakeholders in the changes?





To come up with the purpose, think of the vision of your organization after the transformation. Answering the following questions will be helpful:

- Where do you see your organization after CE transformation?

- Why are you going through CE transformation?

To build a list of general rules it is easier to start with answering some of the questions below:

- What are your organisation's CE goals short and/or long-term ones?
- What are the general rules you plan to follow to achieve

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- What behaviours do you want to promote?
- How do you want to do business from now on?
- What changes to your core processes are needed?
- How will you monitor and measure the CE transition process?



#### Involving stakeholders in the changes

When thinking about stakeholder involvement in the change process, it is important to take particular account the needs of:

- Owners/shareholders/investors
- Customers
- ➤ Employees
- Suppliers



# Three steps to involve your stakeholders in the changes

- 1. Identify your stakeholders impacted by the CE transition
- 2. Determine their level of influence, interest concerns and needs

- 3. Plan how to engage and mobilize them for support and participation.
- In your plan you should answer the question
  - How will you communicate with them?
  - What support and trainings will you provide?
  - How to involve them in the decision-making process?

#### Risk analysis

- Identify Potential Outcomes
- Assess Stakeholder Reaction
- Classify Consequences and develop Strategies
- Proactively think about your reaction

#### Plan your reactions to minimise the risk

- Identify Risks: List potential challenges and obstacles
- Assess Impact: Evaluate the consequences of each risk
- Assign Ownership: Designate responsibility for each risk



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#### Questions

- What are the phases of leading the change process?
- What should the CE policy structure contain
- What are the 3 steps for involving stakeholders in the change process?



